



GENERAL MEDIA RELEASE

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## **Inmarsat Acquires TC Communications**

**9 May 2013:** [Inmarsat](#) (LSE:ISAT.L), the leading provider of global mobile satellite communications services, has acquired TC Communications Pty Ltd of Australia, the award winning satellite communications specialist. Inmarsat will integrate the company into its existing operations with a particular focus on supporting its expanding Global Government and Enterprise Business Units.

Concurrent with the acquisition, Todd McDonell, CEO of TC Communications, joins Inmarsat as Vice President of Global Government Solutions. His role will cover sales and operations of the direct arm of Inmarsat's Global Government business in Australia, Canada, New Zealand and the Netherlands.

Andy Start, President, Inmarsat Global Government said: "The strategic rationale is compelling. The acquisition of TC Communications brings strong VSAT, Wideband Global Satcom system, aviation and solutions skills to Inmarsat's Global Government and Enterprise Business Units. These skills are particularly important to drive the take-up of Global Xpress<sup>®</sup> in the enterprise and government markets following the launch of the first satellite later this year.

"In acquiring TC Communications, Inmarsat has gained access to a professional team with a strong reputation for excellent customer service and technical expertise."

Todd McDonell, CEO of TC Communications said: "We see this acquisition as a very natural growth strategy for TC Communications. Inmarsat brings the financial capital and reach to be able to fully exploit the solutions and expertise that TC has built up over the past twenty years in the satellite industry. This move will enable us to share and replicate our successful, multi-pronged model with Inmarsat providers throughout the region so as to assist the entire market to aggressively pursue Inmarsat's growth objectives."

In 2012, TC Communications had 24 employees. The acquisition will increase Inmarsat's team in Australia to 65 people based in Sydney, Perth and Canberra.

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## **About Inmarsat**

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat employs around 1,600 staff in more than 60 locations around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange (LSE:ISAT.L). For more information, please visit [www.inmarsat.com/about](http://www.inmarsat.com/about).



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